

Welcome friends both new and old. The time has come for laughs, relaxation and loads of fun at the 2019 AOC National Rally.

Located this year at The Vineyards of Fredericksburg RV Park 2647 N US Highway 87, Fredericksburg, TX 78624 Office - 830-992-1237 / <u>http://thevineyardsrvpark.com</u> April 6, 2018 - April 12, 2019

Leisure Coachworks formerly known as Alfateers Service Center Inc. are offering various rally service specials. The following packet will explain services you can have done at the rally while you enjoy the pet parade, a delightful beverage with an unforgettable buddy, or great food including the amazing BBQ dinner. Date & time to be determined.

We offer these services and much more all year around at our newly expanded 2 building service center located at 14620 Rancho Vista Dr, Fontana, Ca. 92335. Please stop by the rally or call us at 909-428-6775 and we will happily discuss all your RV service needs. If you would like to take advantage of any of these rally specials your request must be postmarked by February 22, 2019.

Can't Wait To SEE YA There!



RALLY SPECIALS PRICES ONLY VALID FOR 2019 RALLY

*Cash, Check, or CREDIT CARDS can be accepted *

Total Cost work sheet

Item Description	Cost
High Mount Tail Light Alfa Only \$425	
Halo headlight install Alfa Only	
Standard \$625 CCFL \$665	
P-molding Alfa Only	
$\underline{\text{Small Slide-Out (7 x 7)}} \qquad \485	
$\underline{\text{Medium Slide-Out (11x 7)}} \qquad \495	
Large Slide-Out (15×7) \$549	
Extra – Large Slide out (20x 7) \$609	
Roof Seal <u>Special</u>	
19' and under \$515	
20'- 29' \$675	
30'- 40' \$1125	
Wall Seal \$1,399	
Spot Seal ¹ ⁄ ₂ Hr \$55 / 1hr \$ 110	
LED conversion	
Toilet upgrade	
Dump Valve Replacement	
Rally Labor Rate \$110.00 per hour	
Total	

Mail no later than February 22, 2019 to: Attn: National Rally Leisure Coachworks 14620 Rancho Vista Dr. Fontana, CA 92335



Don't forget to see one of the service advisors for a quote on any repair or upgrade, that can't be done at the rally. All jobs booked at rally will be quoted with a 10-15 % off coupon, see advisors for details.

-Things you might want to think about-

- Residential Refrigerator Upgrade
- Tile, laminate, new carpet flooring options
- Solid surface counter top upgrades
- HD TV conversions
- Custom cabinets
- Blister repair rally special (must be booked within 2 weeks of rally) COME by our trailer for exact price. On one of the following options.
- FULL RE-SKIN, finishing standard white. Upgrade to painted decal options, or go all out with a full body paint job.
- Anything else you don't see on this list, just ask!









Interior and Exterior LED Conversion

Kits include all new fixtures unless it's a florescent light, then it's bulbs only. These are on average 14-hour jobs; any additional hours will be added to the bill at a discounted rate

Recessed lights, porch and compartment lights, and the scare light are **ONLY** available in Cool White. Fixture lights are **ONLY** available in Natural White. The tube lights are available in Warm White, Neutral White, and Cool White.





←Tube Lights are Available in 3 colors

Motion Porch Light: 1 unit in $\frac{1}{2}$ an hour, available in black or white \rightarrow \$39.99





ITEM	STANDARD KIT QTY	LARGE KIT QTY	BUILD YOUR OWN	Price for Single Item
Sconce Light T10 360 Bulb	8	8		\$6.95
4.5" Recessed Light	2	3		\$9.95
3.2" Recessed Light	0	4		\$8.95
3.37" Recessed Light	2	4		\$8.95
4.75" Recessed Light	2	3		\$8.95
5.75" Recessed Light	2	3		\$8.95
18" Tube Lights	19	20		\$18.95
Single Pancake Lights UPGRADE to a light w/ dimmer for \$5 more	3	6		\$8.95
Double Pancake Lights UPGRADE to a light w/ dimmer for \$4 more	1	0		\$15.95
Bullet Light	2	0		\$24.95
Scare Light	3	4		\$29.95
Compartment Lights w/ Switch	14	14		\$11.95
Porch Light- Complete Light	14	14		\$11.95
License Plate	2	2		\$5.95
2" Round Amber Clearance Light	5	5		\$7.95
2" Round Red Clearance Light	5	5		\$7.95
2x6 Amber Side Marker	2	2		\$7.95
INSTALLED SPECIAL PRICE	\$1399.00	\$1450.00		

Would you like a LED upgrade, but don't want the set amount? Please fill in the "Build Your Own" column with the amount of lights you wish to install. The amount of lights you add will be priced with 20% off the total amount of each light, plus labor to install.



Plug Upgrade Upgrade to a 30-foot 50-amp plug-\$104.99 1-hour average labor- \$110.00



Dump Valve Replacement

- Dump valve replacement from electrical to manual On Average takes 1 ¹/₂ - 2 hours to install for each valve replaced Parts Price: Plus Labor
 - \$20.00 for 3" Manual Dump Valve
 - \$15.00 for 1.5" Manual Dump Valve
 - \$139.00 for Barker Auto Drain Dump Valve
 - \$149.00 for Drain Master Dump Valve



Spot Seal: as needed (Remove old silicone where cracked, Roof, Side walls or any Exterior area) \$55. (½ Hr) -\$110 (1Hr) Depending on time spent, and area sealed.

* While working outdoors we will do our best to plan seal jobs while wind conditions are ideal, but we are not responsible for wind blowing dirt or debris in sealant.

<u>Roof Seal complete:</u> includes sealant removal, new sealant, and labor.

Normal Prices: 19' and under: \$540 20'- 29': \$750 30'- 40': \$1380 Rally Prices: 19' and under: \$515 20'-29': \$675 30'-40': \$1125

Side Wall Seal complete: includes sealant removal, new sealant, and labor. Normal Price: \$1,655 Rally Price: \$1,399



New Toilet Install

Price includes new toilet and removal of old toilet and using silicone to seal new toilet to floor.

* Some units may require reworking of plumbing not included

*Some bowls may need adapters added

ON AVERAGE 1-1 ½ HOUR TO INSTALL Depends on model

Dometic Model # 320

Bone or White

Standard Price \$249 plus \$120 Installation charge

RALLY SPECIAL \$345 Installed

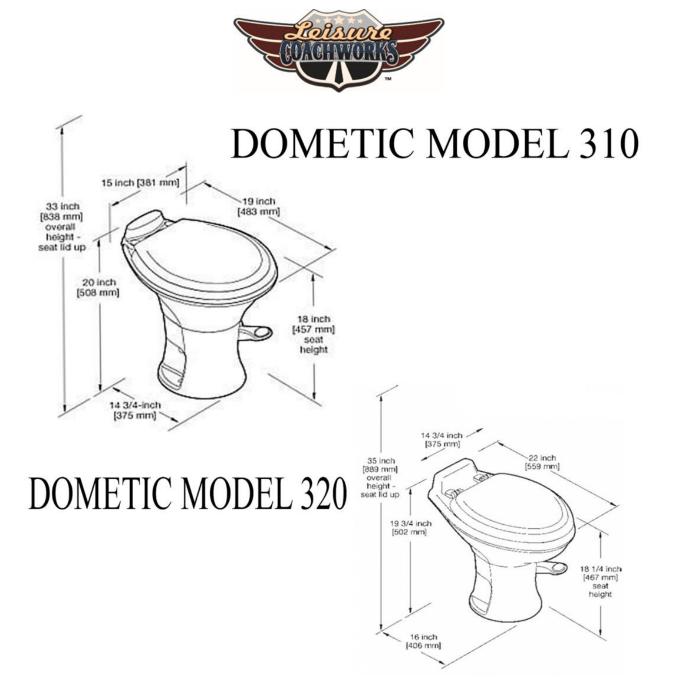
- Dometic 320 Standard Height Toilet
- Deep, 100% vitreous ceramic bowl
- Elongated residential style toilet
- Ergonomic foot pedal-press partially to add water, press fully to flush.
- 360 degrees rim wash

Dometic Model # 310 Bone or White Standard Price \$198 plus \$120 Installation charge

RALLY SPECIAL \$295 Installed

Model #310 Bone or White

- True, 100% bowl coverage
- Euro Design
- Power Flush, swirl-jet bowl rinse action ensures a cleaner rinse
- Comfortable 18" ergonomic seat height



UPGRADE WITH AN ADDITIONAL SPRAYER!

- Ask a service advisor for additional details.
- Parts Price: \$60.00
- Install Time: ¹/₂ hour
- \$55.00 Labor







Rear Tail Light upgrade Normal Price: \$475 Rally Price: \$425



Standard Halo Install CCFL Halo Install Halo Head Light Install Normal price \$674 Normal price \$714

Rally special \$625 Rally special \$665

(The only difference is the ring around the head lights are LED on the CCFL, standard they are just a standard light)



Maintenance Items: P-molding Install:

<u>Small Slide-Out (7 x 7)</u> Normal price <u>\$463.80</u> Rally special \$425 <u>Medium Slide-Out (11x 7)</u> Normal price <u>\$546.15</u> Rally special \$495 <u>Large Slide-Out (15 x 7)</u> Normal price <u>\$609.55</u> Rally special \$549 <u>Extra–Large Slide out (20x 7)</u> Normal price <u>\$680.40</u> Rally special \$609 (One room per customer unless we have time for all requests)

**Black P-molding is currently used on <u>most RV's</u> slide out repairs. It is a new product and due to the color and the difference in the manufacturing process they expect this product to withstand the weather conditions better.